



U.S. Customs and Border Protection

Date: July 19, 2011

To: To Whom It May Concern

RE: Mr. Richard Colaw
Westin Kierland Resort – Scottsdale, AZ

Dear Sirs:

I was the construction manager for Woodbine Development Corporation, the developer of the Westin Kierland Resort and Spa in Scottsdale, AZ. Mr. Richard Colaw assisted our architectural and MEP consultants with the cable infrastructure design which entailed the backbone layout for copper, fiber optic and broadband coaxial infrastructure as well as horizontal pathway and cabling for all administration and guestroom spaces.

The overall project consisted of 13 levels, 732 guestrooms, several outlying buildings (casitas, spa, and pool facilities) and over 175,000 sf of meeting space. Mr. Colaw provided us with a detailed scope of work, TR layouts, labeling schemes, design drawings and specifications. In addition, Rick worked with our team throughout the project (his installation firm, VDCS was awarded the cabling and equipment subcontract) and continued to exhibit his expertise in resolving issues that arose as construction progressed.

Woodbine and I considered Mr. Colaw a valuable asset during this project as he exhibited a thorough understanding of the current methods and products available as well as a welcome common sense approach to the design.

Respectfully submitted,

A handwritten signature in black ink that reads "Ron Henry". The signature is written in a cursive style with a long, sweeping underline.

Ron Henry, LEED AP

Tucson Field Office Account Manager

U.S. Customs and Border Protection
OA, Facilities Management & Engineering
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